## Issues & causes case study: pro bono fundraising

**OBJECTIVES** 

Drive tune-in for a TV fundraising special

## CREATIVE EXECUTIONS

Campaign was pro-bono, so strategy was limited. GumGum aimed to reach the broadest audience possible.

## **RESULTS**

By integrating GumGum into its digital advertising strategy, the organization was able to achieve:



15%

Purchase Intent\*

1.5x greater than Nielsen Entertainment Intent Norm; 9.8%



41.52%

**Attention Quality** 

1.3x greater than MOAT benchmark of 31.1%



105<sup>%</sup>

Click Through Rate

8x higher than industry benchmark of 0.12%













